Financial Information for the Third Quarter of 2021

- Revenue from sales down 13% in Q3 2021
- Financial resources providing visibility for the next 12 months

Bagneux (France) - Genomic Vision (FR0011799907 – GV), a biotechnology company that develops tools and services dedicated to the analysis and control of changes in the genome, today announced its 9-month revenue and cash position at September 30, 2021.

Revenue for the third quarter and first 9 months of 2021

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<th>9 months</th>
<th></th>
<th>3rd quarter</th>
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<tbody>
<tr>
<td></td>
<td>2021</td>
<td>2020</td>
<td>Δ</td>
<td>2021</td>
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<tr>
<td>Life science research (LSR) market</td>
<td>595</td>
<td>695</td>
<td>-14%</td>
<td>148</td>
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<tr>
<td>In-vitro diagnostics (IVD)</td>
<td>25</td>
<td>100</td>
<td>-75%</td>
<td>5</td>
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<td>Total revenue from sales</td>
<td>620</td>
<td>795</td>
<td>-22%</td>
<td>153</td>
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<td>Other revenue</td>
<td>320</td>
<td>206</td>
<td>55%</td>
<td>81</td>
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<tr>
<td>Total revenue from activity</td>
<td>940</td>
<td>1,001</td>
<td>-6%</td>
<td>234</td>
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Revenue from sales totaled €620 thousand at the end of September 2021, down 22% compared with the same period in 2020. This fall was notably the result of the lack of any platform sales over the period while, in the first quarter of 2020, Genomic Vision sold a platform to the Leibnitz Institute on Aging - Fritz Lipmann Institute (FLI) in Germany, within the framework of collaboration that is actively continuing.

Total revenue from activity, once other revenue is taken into account, was down 6% as of September 30, 2021, compared with the same period in 2020. Other revenue, which totaled €320 thousand, mainly corresponded to Research Tax Credit, which is higher than last year as a result of the R&D focus in 2021.
As previously disclosed, within the context of the public health crisis that has heavily impacted Genomic Vision’s activities, and therefore its revenue, the Company has undertaken, during 2021, a sizeable R&D focus on targeted programs in order to strengthen its commercial offer. These efforts were materialized notably by the launch of TeloSizer® service in late September. This innovative solution expands Genomic Vision’s offering in the field of telomere biology and cellular health analysis.

The orders booked over the last few months are showing first signs of an upturn whose effects should be felt from the last quarter of this year.

Financial structure at September 30, 2021
At September 30, 2021, Genomic Vision had cash and cash equivalents of €1.4 million, versus €2 million at December 31, 2020. This position takes into account the drawdown of €3 million during the first half within the framework of the OCABSA program implemented with Winance in June 2020. The company has still the opportunity to drawdown the balance of up to €8 million in bond issue over the next 2.5 years through this program.

Based on revised growth, sales and Research & Development, Sales & Marketing and General & Administrative spending assumptions, as well as assumptions regarding its associated working capital requirements, Genomic Vision will thus have the necessary financial resources to continue its development over the next 12 months.

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ABOUT GENOMIC VISION
GENOMIC VISION is a biotechnology company developing products and services dedicated to the analysis (structural and functional) of genome modifications as well as to the quality and safety control of these modifications, in particular in genome editing technologies and biomanufacturing processes. Genomic Vision proprietary tools, based on DNA combing technology and artificial intelligence, provide robust quantitative measurements needed to high confidence characterization of DNA alteration in the genome. These tools are mainly used for monitoring DNA replication in cancerous cell, for early cancer detection and the diagnosis of genetic diseases. Genomic Vision, based near Paris in Bagneux, is a public listed company listed in compartment C of Euronext’s regulated market in Paris (Euronext: GV – ISIN: FR0011799907).

For further information, please visit www.genomicvision.com

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